



**Selling, producing and sourcing in Eastern Europe and Asia.**

We know how to do it.

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# Team Engineering

Ihr Ansprechpartner für Osteuropa und Asien

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## Emerging Markets in East. Europe & Asia

Your market opportunities:

- low wages
- low infrastructure costs
- competitive sourcing
- high professional expertise and high motivation of skilled staff in the target markets
- low taxes
- growing markets
- investment benefits

## Our Services at a Glance

- Sales and Marketing
  - Market Analysis
  - Sales Partner Search
  - Staff Recruitment
- Production and Sourcing
  - Purchase
  - Subcontracting
  - Production Site Planning and Implementation
  - Shareholding and Acquisition

## Target Markets in Eastern Europe

<b>Balkan countries</b> Robert Rupnik	<b>Poland</b> Krystian Kamyk Conquest	<b>Hungary</b> Ildiko Horvath
<b>Slovakia</b> Peter Erdely Peter Adamy	<b>Romania</b> Florian Badescu Mircea Balanescu	<b>Bulgaria</b> Ivanka Hristovich
<b>Moscow and St. Petersburg</b> Andrey Krylov	<b>Czech Republic</b> Michael Rund Milan Prazan	

## Target Markets in Asia

Near East, India, China and South East Asia

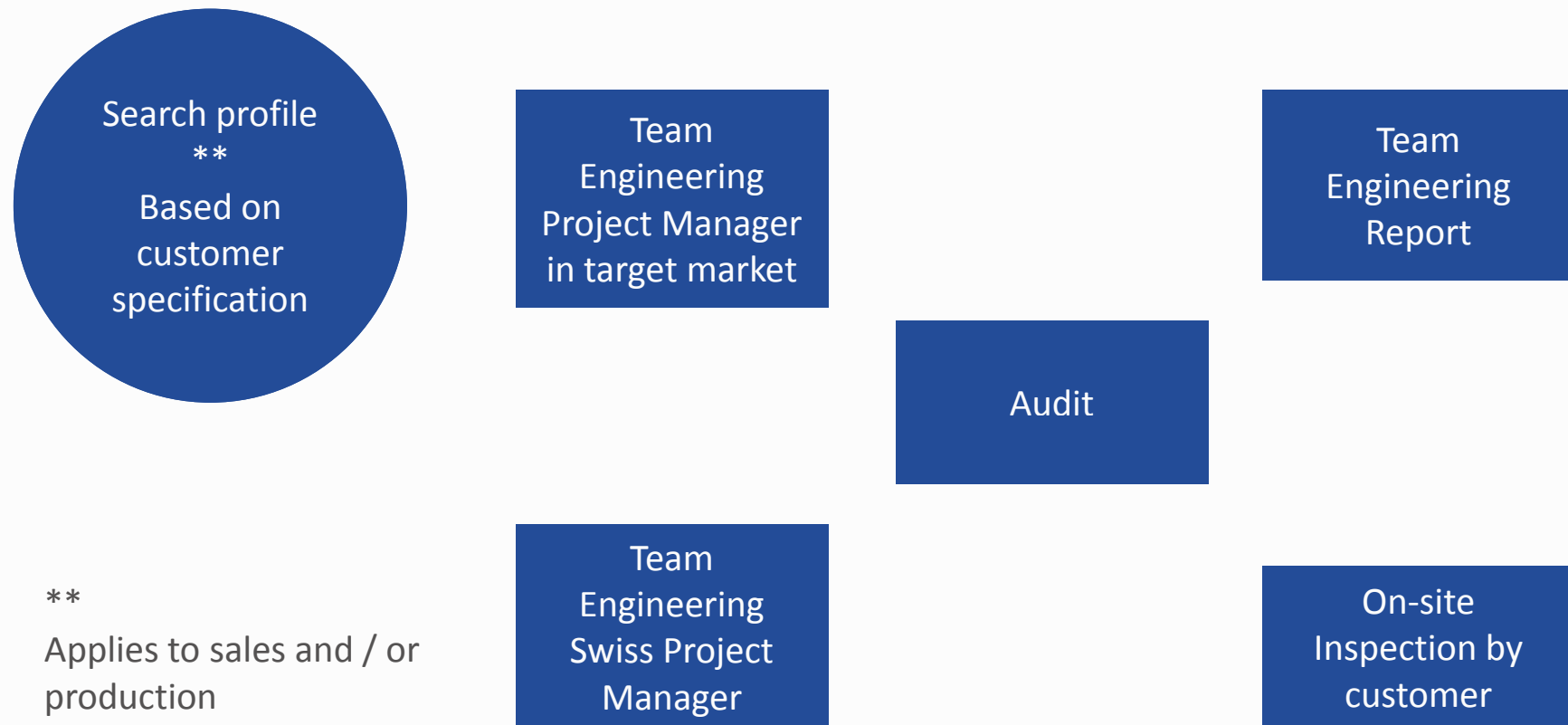
<b>Israel</b> Avi Shekel	<b>Turkey</b> Semih Dogangün	<b>India</b> R. Subramaniam
<b>Singapore</b> Peter Tang	<b>Thailand</b> Jeffrey Png O. Ruecharchaveng	<b>Philippines</b> Frank Ramirez
<b>Near East (GCC)</b> Henri Uster (Bahrain)	<b>CIS</b> Dagmar Schreiber Nicola Stobbe	<b>China</b> Steven Ho (Shanghai) Xia Zeng (Beijing) Yoki Chan (Hongkong & Guangzhou)

## Our Course of Action

All our services are rendered together with our representatives in the target country. Thereafter, the results are controlled by the swiss/german project manager in the target country. This procedure combines local experience and professionalism with swiss/german quality.

Custom made solutions and local commitment, paired with swiss/german quality are our recipes for success.

## The Course of Action in the Target Market





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## About Team Engineering

Team Engineering AG was founded in 1989. Our customers are medium-sized companies in Switzerland and Germany.

Team Engineering AG disposes of a tight network consisting of sales experts as well as mechanical and civil engineers in Eastern Europe and Asia.

Team Engineering's track record manifests itself in their representatives, which are all internationally active and experienced project managers, sales managers and engineers.

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## Contact

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